

Translation

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Summary of Consolidated Financial Results for the Year Ended March 31, 2024 (Based on Japanese GAAP)

May 10, 2024

Company name: The Shibusawa Warehouse Co., Ltd.
 Stock exchange listing: Tokyo
 Stock code: 9304 URL <https://www.shibusawa.co.jp/>
 Representative: PRESIDENT REPRESENTATIVE TAKESHI OSUMI
 DIRECTOR
 GENERAL MANAGER FINANCING & ACCOUNTING DIV. SATORU IKEDA TEL 03-5646-7235
 Inquiries: SATORU IKEDA TEL 03-5646-7235
 Scheduled date of ordinary general meeting of shareholders: June 27, 2024
 Scheduled date to file Securities Report: June 27, 2024
 Scheduled date to commence dividend payments: June 28, 2024
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	73,417	(6.5)	4,271	(12.7)	5,091	(12.9)	3,728	(0.8)
Year ended March 31, 2023	78,504	9.4	4,894	8.4	5,847	(15.6)	3,759	(28.5)

Note: Comprehensive income Year ended March 31, 2024 ¥6,126 million [21.0%]
 Year ended March 31, 2023 ¥5,061 million [(16.9)%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/Operating revenue
	Yen	Yen	%	%	%
Year ended March 31, 2024	246.07	–	6.3	4.5	5.8
Year ended March 31, 2023	247.80	–	6.8	5.2	6.2

Reference: Share of profit (loss) of entities accounted for using equity method Year ended March 31, 2024 ¥200 million
 Year ended March 31, 2023 ¥462 million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	112,772	62,627	54.7	4,074.00
As of March 31, 2023	115,831	57,872	49.3	3,766.62

Reference: Equity As of March 31, 2024 ¥61,736 million
 As of March 31, 2023 ¥57,072 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	5,829	(6,941)	(11,685)	9,547
Year ended March 31, 2023	6,729	(2,742)	(2,035)	22,324

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	–	40.00	–	45.00	85.00	1,292	34.3	2.3
Year ended March 31, 2024	–	45.00	–	55.00	100.00	1,520	40.6	2.6
Year ending March 31, 2025 (Forecast)	–	55.00	–	55.00	110.00		40.7	

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	39,000	5.1	2,500	16.3	2,900	10.1	2,100	19.8	138.58
Full year	78,000	6.2	4,700	10.0	5,300	4.1	4,100	10.0	270.56

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2024

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	15,217,747 shares	As of March 31, 2023	15,217,747 shares
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Number of treasury shares at the end of the period

As of March 31, 2024	63,859 shares	As of March 31, 2023	65,438 shares
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Average number of shares during the period

Year ended March 31, 2024	15,153,316 shares	Year ended March 31, 2023	15,169,752 shares
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Note: The Company has introduced a share-based remuneration plan (Board Benefit Trust) for Directors (excluding outside Directors) using a trust, and the Company's shares held by the trust account are included in the number of treasury shares that were excluded when calculating the average number of shares during the period. (51,146 shares in the year ended March 31, 2024 and 34,867 shares in the year ended March 31, 2023)

Reference: Summary of non-consolidated financial results

Non-consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	60,287	(7.7)	3,689	(14.5)	4,637	(2.8)	3,557	35.2
Year ended March 31, 2023	65,299	6.0	4,313	7.4	4,771	8.9	2,630	(12.6)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Year ended March 31, 2024	234.78		-	
Year ended March 31, 2023	173.44		-	

(2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio		Net assets per share	
	Millions of yen		Millions of yen		%		Yen	
As of March 31, 2024	97,317		54,242		55.7		3,579.45	
As of March 31, 2023	100,084		50,211		50.2		3,313.77	

Reference: Equity As of March 31, 2024 ¥54,242 million
 As of March 31, 2023 ¥50,211 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of forecasts of financial results, and other special matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ due to various factors.

Consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	22,269	12,477
Notes and accounts receivable	13,151	13,330
Securities	3,000	–
Advances paid	1,959	1,798
Other	994	850
Allowance for doubtful accounts	(8)	(3)
Total current assets	41,366	28,453
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	28,723	28,138
Machinery, equipment and vehicles, net	1,265	1,287
Land	19,161	22,963
Leased assets, net	456	175
Construction in progress	413	3,244
Other, net	269	252
Total property, plant and equipment	50,289	56,061
Intangible assets		
Leasehold interests in land	518	518
Software	366	351
Software in progress	32	32
Other	54	54
Total intangible assets	971	956
Investments and other assets		
Investment securities	21,276	25,384
Long-term loans receivable	150	150
Guarantee deposits	1,505	1,522
Deferred tax assets	109	75
Other	175	186
Allowance for doubtful accounts	(31)	(31)
Total investments and other assets	23,187	27,289
Total non-current assets	74,448	84,307
Deferred assets		
Bond issuance costs	16	11
Total deferred assets	16	11
Total assets	115,831	112,772

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Trade notes and accounts payable	5,819	5,769
Short-term borrowings	2,416	2,232
Current portion of bonds payable	7,028	28
Current portion of long-term borrowings	3,545	2,590
Lease liabilities	128	62
Income taxes payable	840	834
Deposits received	204	144
Provision for bonuses	756	772
Other	2,526	4,394
Total current liabilities	23,264	16,828
Non-current liabilities		
Bonds payable	3,102	3,074
Long-term borrowings	21,302	19,298
Lease liabilities	352	125
Long-term deposits received	5,726	5,857
Deferred tax liabilities	1,732	2,643
Retirement benefit liability	2,398	2,275
Other	80	43
Total non-current liabilities	34,693	33,316
Total liabilities	57,958	50,145
Net assets		
Shareholders' equity		
Share capital	7,847	7,847
Capital surplus	6,444	6,446
Retained earnings	36,847	39,207
Treasury shares	(134)	(131)
Total shareholders' equity	51,004	53,369
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	5,784	7,782
Foreign currency translation adjustment	280	559
Remeasurements of defined benefit plans	3	25
Total accumulated other comprehensive income	6,068	8,366
Non-controlling interests	799	890
Total net assets	57,872	62,627
Total liabilities and net assets	115,831	112,772

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Operating revenue		
Storage fee income	8,894	8,969
Coolie fee income	7,279	7,190
Handling service income	19,751	14,550
Transportation on land fee income	32,240	31,952
Warehouse rental income	2,234	2,461
Building rental income	5,966	5,762
other income	2,136	2,529
Total operating revenue	78,504	73,417
Operating costs		
Labor cost	50,685	45,850
Rental cost	4,365	4,270
Personnel expenses	4,098	4,286
Depreciation	2,774	2,640
Other	7,908	8,111
Total operating costs	69,832	65,159
Operating gross profit	8,671	8,257
Selling, general and administrative expenses		
Rent expenses	82	86
Depreciation	142	145
Remuneration for directors (and other officers)	282	270
Salaries and bonuses	1,409	1,482
Provision for bonuses	288	282
Retirement benefit expenses	102	99
Welfare expenses	447	451
Commission expenses	293	356
Other	730	811
Total selling, general and administrative expenses	3,777	3,986
Operating profit	4,894	4,271
Non-operating income		
Interest income	44	106
Dividend income	540	579
Share of profit of entities accounted for using equity method	462	200
Other	139	176
Total non-operating income	1,187	1,062
Non-operating expenses		
Interest expenses	150	126
Donations	0	50
Other	82	64
Total non-operating expenses	233	241
Ordinary profit	5,847	5,091

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Extraordinary income		
Gain on sale of non-current assets	–	191
Gain on sale of investment securities	–	159
Gain on bargain purchase	227	–
Gain on step acquisitions	73	–
Total extraordinary income	301	350
Extraordinary losses		
Impairment losses	406	–
Loss on disposal of non-current assets	406	32
Total extraordinary losses	813	32
Profit before income taxes	5,335	5,409
Income taxes - current	1,557	1,580
Income taxes - deferred	(33)	35
Total income taxes	1,523	1,616
Profit	3,811	3,793
Profit attributable to non-controlling interests	52	64
Profit attributable to owners of parent	3,759	3,728

Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	3,811	3,793
Other comprehensive income		
Valuation difference on available-for-sale securities	712	2,032
Foreign currency translation adjustment	399	209
Remeasurements of defined benefit plans, net of tax	5	21
Share of other comprehensive income of entities accounted for using equity method	131	69
Total other comprehensive income	1,249	2,332
Comprehensive income	5,061	6,126
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,012	6,027
Comprehensive income attributable to non-controlling interests	48	99

Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	7,847	6,391	34,304	(24)	48,518
Changes during period					
Dividends of surplus			(1,216)		(1,216)
Profit attributable to owners of parent			3,759		3,759
Purchase of treasury shares				(110)	(110)
Disposal of treasury shares					–
Change in ownership interest of parent due to transactions with non-controlling interests		53			53
Net changes in items other than shareholders' equity					
Total changes during period	–	53	2,542	(110)	2,485
Balance at end of period	7,847	6,444	36,847	(134)	51,004

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	5,074	(258)	(1)	4,815	320	53,655
Changes during period						
Dividends of surplus						(1,216)
Profit attributable to owners of parent						3,759
Purchase of treasury shares						(110)
Disposal of treasury shares						–
Change in ownership interest of parent due to transactions with non-controlling interests						53
Net changes in items other than shareholders' equity	709	538	5	1,253	478	1,732
Total changes during period	709	538	5	1,253	478	4,217
Balance at end of period	5,784	280	3	6,068	799	57,872

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	7,847	6,444	36,847	(134)	51,004
Changes during period					
Dividends of surplus			(1,368)		(1,368)
Profit attributable to owners of parent			3,728		3,728
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares				3	3
Change in ownership interest of parent due to transactions with non-controlling interests		2			2
Net changes in items other than shareholders' equity					
Total changes during period	–	2	2,360	3	2,365
Balance at end of period	7,847	6,446	39,207	(131)	53,369

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	5,784	280	3	6,068	799	57,872
Changes during period						
Dividends of surplus						(1,368)
Profit attributable to owners of parent						3,728
Purchase of treasury shares						(0)
Disposal of treasury shares						3
Change in ownership interest of parent due to transactions with non-controlling interests						2
Net changes in items other than shareholders' equity	1,997	279	21	2,298	90	2,388
Total changes during period	1,997	279	21	2,298	90	4,754
Balance at end of period	7,782	559	25	8,366	890	62,627

Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	5,335	5,409
Depreciation	2,916	2,786
Impairment losses	406	–
Increase (decrease) in allowance for doubtful accounts	(4)	(4)
Increase (decrease) in retirement benefit liability	(12)	(90)
Interest and dividend income	(585)	(685)
Interest expenses	150	126
Share of loss (profit) of entities accounted for using equity method	(462)	(200)
Gain on bargain purchase	(227)	–
Loss (gain) on sale of investment securities	(0)	(159)
Loss (gain) on valuation of investment securities	–	0
Loss (gain) on sale of non-current assets	(12)	(204)
Loss on retirement of non-current assets	3	3
Loss (gain) on step acquisitions	(73)	–
Decrease (increase) in trade receivables	353	(147)
Increase (decrease) in trade payables	(505)	(67)
Other, net	720	(25)
Subtotal	8,002	6,741
Interest and dividends received	562	801
Interest paid	(150)	(130)
Income taxes paid	(1,685)	(1,584)
Net cash provided by (used in) operating activities	6,729	5,829
Cash flows from investing activities		
Payments into time deposits	(3,792)	(3,285)
Proceeds from withdrawal of time deposits	2,272	3,463
Purchase of property, plant and equipment	(1,217)	(6,509)
Proceeds from sale of property, plant and equipment	21	286
Purchase of intangible assets	(90)	(134)
Purchase of investment securities	(33)	(1,108)
Proceeds from sale and redemption of investment securities	5	217
Proceeds from collection of short-term loans receivable	64	–
Proceeds from collection of long-term loans receivable	0	129
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	27	–
Other, net	(0)	(0)
Net cash provided by (used in) investing activities	(2,742)	(6,941)

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	248	(183)
Proceeds from long-term borrowings	4,300	600
Repayments of long-term borrowings	(5,027)	(3,559)
Redemption of bonds	(28)	(7,028)
Purchase of treasury shares	(110)	(0)
Dividends paid	(1,215)	(1,367)
Dividends paid to non-controlling interests	(1)	(3)
Repayments of lease liabilities	(163)	(138)
Other, net	(38)	(3)
Net cash provided by (used in) financing activities	(2,035)	(11,685)
Effect of exchange rate change on cash and cash equivalents	227	19
Net increase (decrease) in cash and cash equivalents	2,178	(12,777)
Cash and cash equivalents at beginning of period	20,146	22,324
Cash and cash equivalents at end of period	22,324	9,547