

May 12, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: Shibusawa Logistics Corporation

Listing: Tokyo Stock Exchange

Securities code: 9304

URL: https://www.shibusawa.co.jp/

Representative: Takeshi Osumi, Representative Director, President

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Scheduled date of annual general meeting of shareholders:

Scheduled date to commence dividend payments:

Scheduled date to file annual securities report:

June 27, 2025

June 2, 2025

June 25, 2025

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Operating revenues		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	78,620	7.1	4,668	9.3	5,583	9.7	4,908	31.6
March 31, 2024	73,417	(6.5)	4,271	(12.7)	5,091	(12.9)	3,728	(0.8)

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Operating profit to operating revenues ratio
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	337.22	-	7.8	4.9	5.9
March 31, 2024	246.07	-	6.3	4.5	5.8

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended March 31, 2025: \$\frac{128}{200}\$ million
For the fiscal year ended March 31, 2024: \$\frac{200}{200}\$ million

(2) Consolidated financial position

	Total assets Net assets		Equity-to-asset ratio	Net assets per share	
As of	Millions of yen	Millions of yen	%	Yen	
March 31, 2025	117,446	65,328	54.8	4,472.42	
March 31, 2024	112,772	62,627	54.7	4,074.00	

Reference: Equity

As of March 31, 2025: ¥64,375 million As of March 31, 2024: ¥61,736 million

(3) Consolidated cash flows

	Cash flows from operating	Cash flows from investing	Cash flows from financing	Cash and cash equivalents at end
	activities	activities	activities	of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	6,350	(6,013)	(1,410)	8,521
March 31, 2024	5,829	(6,941)	(11,685)	9,547

2. Cash dividends

		Anni	ual dividends per s	Total cash	Payout ratio	Ratio of dividends		
	First quarter- end	Second quarter- end	Third quarter- end	Fiscal year-end	Total	dividends (Total)	(Consolidated)	to net assets (Consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2024	-	45.00	-	55.00	100.00	1,520	40.6	2.6
Fiscal year ended March 31, 2025	-	60.00	-	80.00	140.00	2,030	41.5	3.3
Fiscal year ending March 31, 2026 (Forecast)		90.00		90.00	180.00		50.8	

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	(1 electriages material year on year changes.)								
	Operating revenues		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	40,000	1.0	2,200	(17.9)	2,700	(13.8)	2,700	2.0	187.58
Fiscal year ending March 31, 2026	79,000	0.5	4,200	(10.0)	5,100	(8.7)	5,100	3.9	354.32

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	15,217,747 shares
As of March 31, 2024	15,217,747 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2025	823,888 shares
As of March 31, 2024	63,859 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	14,556,945 shares
Fiscal year ended March 31, 2024	15,153,316 shares

Note: The Company has introduced a stock-based remuneration system called the "Stock Grant Trust" for directors (excluding outside directors) and a "Stock Benefit Trust (J-ESOP)" system for employees who meet certain requirements, and includes the Company's shares held by the trust account in the treasury stock that is deducted in the calculation of the average number of shares during the period. (52,808 shares for the fiscal year ending March 31, 2025, 51,146 shares for the fiscal year ending March 31, 2024)

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Operating revenues		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	65,633	8.9	3,990	8.2	4,762	2.7	4,345	22.1
March 31, 2024	60,287	(7.7)	3,689	(14.5)	4,637	(2.8)	3,557	35.2

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2025	298.53	-
March 31, 2024	234.78	-

(2) Non-consolidated financial position

	Total assets	Total assets Net assets		Net assets per share	
As of	Millions of yen	Millions of yen	%	Yen	
March 31, 2025	101,766	55,351	54.4	3,845.46	
March 31, 2024	97,317	54,242	55.7	3,579.45	

Reference: Equity

* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors.

^{*} Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

	As of March 31, 2024	(Millions of years) As of March 31, 2025
Assets		·
Current assets		
Cash and deposits	12,477	11,832
Notes and accounts receivable	13,330	13,854
Advances paid	1,798	1,793
Other	850	1,408
Allowance for doubtful accounts	(3)	(4)
Total current assets	28,453	28,884
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	28,138	32,085
Machinery, equipment and vehicles, net	1,287	1,875
Land	22,963	22,963
Leased assets, net	175	30:
Construction in progress	3,244	
Other, net	252	25
Total property, plant and equipment	56,061	57,484
Intangible assets		
Leasehold interests in land	518	510
Software	351	342
Software in progress	32	288
Other	54	52
Total intangible assets	956	1,199
Investments and other assets		
Investment securities	25,384	26,722
Long-term loans receivable	150	150
Guarantee deposits	1,522	1,553
Deferred tax assets	75	127
Other	186	1,307
Allowance for doubtful accounts	(31)	(31)
Total investments and other assets	27,289	29,830
Total non-current assets	84,307	88,514
Deferred assets		
Bond issuance costs	11	47
Total deferred assets	11	47
Total assets	112,772	117,446

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Trade notes and accounts payable	5,769	5,972
Short-term borrowings	2,232	1,74
Current portion of bonds payable	28	23
Current portion of long-term borrowings	2,590	2,80
Lease liabilities	62	9
Income taxes payable	834	1,49
Deposits received	144	12
Provision for bonuses	772	81
Other	4,394	3,15
Total current liabilities	16,828	16,23
Non-current liabilities		
Bonds payable	3,074	8,04
Long-term borrowings	19,298	17,39
Lease liabilities	125	22
Long-term deposits received	5,857	5,32
Deferred tax liabilities	2,643	3,28
Retirement benefit liability	2,275	1,55
Other	43	5.
Total non-current liabilities	33,316	35,88
Total liabilities	50,145	52,11
Net assets		
Shareholders' equity		
Share capital	7,847	7,84
Capital surplus	6,446	6,44
Retained earnings	39,207	42,40
Treasury shares	(131)	(2,493
Total shareholders' equity	53,369	54,21
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7,782	8,59
Foreign currency translation adjustment	559	1,09
Remeasurements of defined benefit plans	25	47
Total accumulated other comprehensive income	8,366	10,16
Non-controlling interests	890	95
Total net assets	62,627	65,32
Total liabilities and net assets	112,772	117,44

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Operating revenue		
Storage fee income	8,969	9,672
Coolie fee income	7,190	7,877
Handling service income	14,550	14,795
Transportation on land fee income	31,952	34,713
Warehouse rental income	2,461	2,612
Building rental income	5,762	5,941
other income	2,529	3,007
Total operating revenue	73,417	78,620
Operating costs		
Labor cost	45,850	49,446
Rental cost	4,270	4,732
Personnel expenses	4,286	4,141
Depreciation	2,640	2,695
Other	8,111	8,753
Total operating costs	65,159	69,769
Operating gross profit	8,257	8,850
Selling, general and administrative expenses		
Rent expenses	86	85
Depreciation	145	152
Remuneration for directors (and other officers)	270	267
Salaries and bonuses	1,482	1,450
Provision for bonuses	282	329
Retirement benefit expenses	99	86
Welfare expenses	451	455
Commission expenses	356	424
Other	811	929
Total selling, general and administrative expenses	3,986	4,182
Operating profit	4,271	4,668
Non-operating income		
Interest income	106	149
Dividend income	579	691
Share of profit of entities accounted for using equity method	200	128
Other	176	192
Total non-operating income	1,062	1,161
Non-operating expenses		
Interest expenses	126	131
Donations	50	50
Other	64	64
Total non-operating expenses	241	246
Ordinary profit	5,091	5,583

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Extraordinary income		
Gain on sale of non-current assets	191	-
Gain on sale of investment securities	159	1,500
Total extraordinary income	350	1,500
Extraordinary losses		
Loss on disposal of non-current assets	32	-
Total extraordinary losses	32	-
Profit before income taxes	5,409	7,083
Income taxes - current	1,580	2,225
Income taxes - deferred	35	(123)
Total income taxes	1,616	2,102
Profit	3,793	4,981
Profit attributable to non-controlling interests	64	72
Profit attributable to owners of parent	3,728	4,908

Consolidated statement of comprehensive income

Comprehensive income attributable to non-controlling interests

consolidated statement of completensive mediae		(Millions of yen)
	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	3,793	4,981
Other comprehensive income		
Valuation difference on available-for-sale securities	2,032	819
Foreign currency translation adjustment	209	433
Remeasurements of defined benefit plans, net of tax	21	452
Share of other comprehensive income of entities accounted for using equity method	69	86
Total other comprehensive income	2,332	1,791
Comprehensive income	6,126	6,772
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,027	6,706

66

Consolidated statement of changes in equity

Fiscal year ended March 31, 2024

(Millions of yen)

					(Millions of yen	
	Shareholders' equity					
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	7,847	6,444	36,847	(134)	51,004	
Dividends of surplus			(1,368)		(1,368	
Profit attributable to owners of parent			3,728		3,728	
Purchase of treasury shares				(0)	(0	
Disposal of treasury shares				3	:	
Acquisition of Treasury Stock through an Employee Stock Ownership Trust						
Disposal of treasury stock through a stock grant trust						
Change in ownership interest of parent due to transactions with non-controlling interests		2			:	
Net changes in items other than shareholders' equity						
Total changes during period	-	2	2,360	3	2,365	
Balance at end of period	7,847	6,446	39,207	(131)	53,369	

	Acc	cumulated other c	ome				
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets	
Balance at beginning of period	5,784	280	3	6,068	799	57,872	
Dividends of surplus						(1,368)	
Profit attributable to owners of parent						3,728	
Purchase of treasury shares						(0)	
Disposal of treasury shares						3	
Acquisition of Treasury Stock through an Employee Stock Ownership Trust						-	
Disposal of treasury stock through a stock grant trust						-	
Change in ownership interest of parent due to transactions with non-controlling interests						2	
Net changes in items other than shareholders' equity	1,997	279	21	2,298	90	2,388	
Total changes during period	1,997	279	21	2,298	90	4,754	
Balance at end of period	7,782	559	25	8,366	890	62,627	

Consolidated statement of changes in equity

Fiscal year ended March 31, 2025

(Millions of yen)

					(Millions of yen		
		Shareholders' equity					
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of period	7,847	6,446	39,207	(131)	53,369		
Dividends of surplus			(1,708)		(1,708)		
Profit attributable to owners of parent			4,908		4,908		
Purchase of treasury shares				(2,358)	(2,358)		
Disposal of treasury shares							
Acquisition of Treasury Stock through an Employee Stock Ownership Trust				(95)	(95)		
Disposal of treasury stock through a stock grant trust		2		92	95		
Change in ownership interest of parent due to transactions with non-controlling interests							
Net changes in items other than shareholders' equity							
Total changes during period	-	2	3,200	(2,361)	841		
Balance at end of period	7,847	6,449	42,407	(2,493)	54,211		

	Acc	cumulated other c	ome				
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets	
Balance at beginning of period	7,782	559	25	8,366	890	62,627	
Dividends of surplus						(1,708)	
Profit attributable to owners of parent						4,908	
Purchase of treasury shares						(2,358)	
Disposal of treasury shares						-	
Acquisition of Treasury Stock through an Employee Stock Ownership Trust						(95)	
Disposal of treasury stock through a stock grant trust						95	
Change in ownership interest of parent due to transactions with non-controlling interests						-	
Net changes in items other than shareholders' equity	809	535	452	1,797	62	1,860	
Total changes during period	809	535	452	1,797	62	2,701	
Balance at end of period	8,591	1,094	477	10,164	953	65,328	

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	5,409	7,083
Depreciation	2,786	2,848
Increase (decrease) in allowance for doubtful accounts	(4)	0
Increase (decrease) in retirement benefit liability	(90)	(59)
Interest and dividend income	(685)	(840)
Interest expenses	126	131
Share of loss (profit) of entities accounted for using equity method	(200)	(128)
Loss (gain) on sale of investment securities	(159)	(1,500)
Loss (gain) on sale of non-current assets	(204)	2
Loss on retirement of non-current assets	3	2
Decrease (increase) in trade receivables	(147)	(484)
Increase (decrease) in trade payables	(67)	175
Other, net	(24)	(80)
	6,741	7,150
Interest and dividends received	801	916
Interest paid	(130)	(129)
Income taxes paid	(1,584)	(1,586)
Net cash provided by (used in) operating activities	5,829	6,350
Cash flows from investing activities	2,027	0,550
•	(2.205)	(2.400)
Payments into time deposits	(3,285)	(3,499)
Proceeds from withdrawal of time deposits	3,463	3,454
Purchase of property, plant and equipment	(6,509)	(6,138)
Proceeds from sale of property, plant and equipment	286	23
Purchase of intangible assets	(134)	(374)
Purchase of investment securities	(1,108)	(36)
Proceeds from sale and redemption of investment securities	217	1,656
Payments for investments in capital	-	(1,100)
Proceeds from collection of long-term loans receivable	129	0
Other, net	(0)	2
Net cash provided by (used in) investing activities	(6,941)	(6,013)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(183)	(490)
Proceeds from long-term borrowings	600	900
Repayments of long-term borrowings	(3,559)	(2,590)
Proceeds from issuance of bonds	-	4,961
Redemption of bonds	(7,028)	(28)
Purchase of treasury shares	(0)	(2,358)
Dividends paid	(1,367)	(1,707)
Dividends paid to non-controlling interests	(3)	(3)
Repayments of lease liabilities	(138)	(92)
Other, net	(3)	
Net cash provided by (used in) financing activities	(11,685)	(1,410)
Effect of exchange rate change on cash and cash equivalents	19	47
Net increase (decrease) in cash and cash equivalents	(12,777)	(1,026)
Cash and cash equivalents at beginning of period	22,324	9,547
Cash and cash equivalents at end of period	9,547	8,521

(Notes on segment information, etc.)

1. Overview of Reporting Segments

The Company's reporting segments are those for which segregated financial information is available among the constituent units of the Company and the Group, and is subject to periodic review by the Board of Directors in order to determine the allocation of management resources and evaluate business performance.

The Company has two reporting segments, "Logistics Business" and "Real Estate Business," based on the method of providing services.

The "Logistics Business" is engaged in the business of warehousing and cargo handling, port transportation, land transportation, international transportation, and leasing of logistics facilities, while the "Real Estate Business" is engaged in the leasing of office buildings and other business and real estate management.

2. Method of calculating the amount of operating revenue, profit or assets, and other items for each reporting segment

Profit in the reporting segment is a figure on an operating income (before goodwill amortization) basis. Internal operating revenues and transfers between segments are based on prevailing market prices.

Information on the amount of operating revenue, profit or assets, and other items for each reporting segment The previous fiscal year (April 1, 2023 to March 31, 2024)

(in millions of yen)

	Reportable segments			Adjustment amount	Amount recorded in consolidated financial
	Physical distribution enterprise	Real estate enterprise	Total	(Note) 1	statements (Note)2
Operating revenue					
Sales revenue to external customers	67,655	5,762	73,417	-	73,417
Internal operating revenue or transfers between segments	10	239	250	(250)	-
Total	67,665	6,002	73,667	(250)	73,417
Segment Profit	3,275	2,996	6,271	(2,000)	4,271
Segment Assets	71,965	17,349	89,314	23,458	112,772
Other items					
Depreciation	2,059	617	2,677	109	2,786
Investments in entities accounted for using equity method	5,293	-	5,293	-	5,293
Increase in property, plant and equipment and intangible assets	8,347	102	8,449	94	8,543

Note: 1. (1) The adjustment of segment profit of (2,000) million yen is a company-wide expense that has not been allocated to each reporting segment. Corporate expenses are general and administrative expenses that are not primarily attributable to the reporting segment.

(2) Segment assets adjusted to ¥23,458 million include ¥(723) million eliminated between segments and ¥24,181 million in company-wide assets not allocated to

- each reporting segment. The main assets of the company are investment funds, investments, and other assets of the parent company and assets related to the management division.
- (3) The adjustment amount of 109 million yen for depreciation and amortization of other items is amortization of company-wide assets. In addition, the adjustment amount of 94 million yen for the increase in property, plant and equipment and intangible assets is the amount of increase in company-wide assets.
- 2. Segment profit is adjusted to operating income in the consolidated statements of income.

The current fiscal year (April 1, 2024 to March 31, 2025)

(in millions of yen)

	Reportable segments			Adjustment amount	Amount recorded in consolidated financial
	Physical distribution enterprise	Real estate enterprise	Total	(Note) 1	statements (Note)2
Operating revenue					
Sales revenue to external customers	72,678	5,941	78,620	-	78,620
Internal operating revenue or transfers between segments	7	461	468	(468)	-
Total	72,685	6,403	79,089	(468)	78,620
Segment Profit	3,884	3,350	7,234	(2,566)	4,668
Segment Assets	74,872	18,281	93,153	24,292	117,446
Other items					
Depreciation	2,180	551	2,731	117	2,848
Investments in entities accounted for using equity method	5,425	-	5,425	-	5,425
Increase in property, plant and equipment and intangible assets	4,251	227	4,478	323	4,801

Note: 1. (1) The adjustment of segment profit of (2,566) million yen is a company-wide expense that has not been allocated to each reporting segment. Corporate expenses are general and administrative expenses that are not primarily attributable to the reporting segment.

- (2) The 24,292 million yen adjustment in segment assets includes (973) million yen of inter-segment elimination and 25,265 million yen of company-wide assets that have not been allocated to each reporting segment. The main assets of the company are investment funds, investments, and other assets of the parent company and assets related to the management division.
- (3) The adjustment of depreciation and amortization for other items of 117 million yen is amortization of company-wide assets. In addition, the adjustment amount
- of 323 million yen for the increase in property, plant and equipment and intangible assets is the amount of increase in company-wide assets.

 2. Segment profit is adjusted to operating income in the consolidated statements of income.